

## Your Full Service Oil Company

CLEARLY A BETTER VALUE!

Featuring:

- Monthly Payment Programs
- Automatic Delivery Service
- Price Protection Plans
- Discount Programs
  - Senior Citizen Discounts
  - Referral Credits
  - Bulk Delivery Discounts
- Heating & Air Conditioning Service
- Heating & Air Conditioning Installations
- Oil Storage Tank Replacements
- Oil Storage Tank Warranty
- Protection Plans for your Heating & Air Conditioning Equipment
- Licensed & Insured Technicians
- Convenient Payment Terms
- Radio Dispatched Vehicles
- Personalized Customer Service

# Monthly Payment Plan

**KERO-DEL**  
WWW.KERO-DEL.COM

HEATING FUEL • KEROSENE • DIESEL FUELS  
HEATING and AIR CONDITIONING  
SALES • SERVICE • INSTALLATION

**410-761-7800**

7511 Pillsbury Place  
Glen Burnie, Maryland 21060

*Old Fashioned, Reliable Service is not extinct...  
It's Here!*

## Terms and Conditions

Kero-Del agrees to provide automatic delivery service providing adequate funds are available to cover such deliveries and/or customer's account is up-to-date.

Should an account fall past due or result in an account balance owed to Kero-Del, Kero-Del, at its sole discretion may withhold future deliveries until such time account is current. Kero-Del may provide written or verbal notification to accounts past due strictly as a courtesy but makes no guarantees to do so. Once an account falls three (3) months past due, account may be removed from this program and automatic delivery service. Early termination penalties may be imposed if applicable. Kero-Del is not liable for those customers who run out of fuel due to improper tank conditions. Customer is responsible for notifying our office if conditions change which may cause customer to burn more fuel. The most common changes are: a new baby, discontinuation of alternate heat, change in the amount of time spent at home, home improvements resulting in additional square footage of home, an elderly or sick person residing in the household, or addition of domestic hot water to your heating system. Kero-Del will render no charge emergency service to those customers who run out of fuel through no fault of their own.

## How It Works

This program will help reduce the burden of high heating payments during the coldest months of the year. The easier-to-manage 12 month payment plan schedule is custom-tailored to fit your budget requirements. Enrollment is open from April through October. Early enrollment will guarantee the lowest possible monthly payment.

Once a monthly payment is established, payments are due the first of each month. Payments are posted to your account, building a credit balance. When fuel is delivered to your home, the cost of that fuel delivery will reduce your credit balance accordingly.

For your convenience, automatic delivery service is an additional benefit to our customers enrolled in this program. This ensures that your home will be warm and cozy without interruption or risk running out of fuel throughout the year.

**Your comfort is assured!**

## Advantages

- **Same Monthly Payment**—no surprising, unexpected fuel bills.
- **Monthly Statements** are provided—no coupons to lose or misplace
- **Automatic Delivery Service** is included—no embarrassing or costly fuel run outs.
- **Severe Winter Weather Approaching—no problem.** Fuel deliveries are scheduled well in advance when winter weather threatens.
- **Optional Price Protection Plans** keeps you safe from soaring fuel prices.

## Enroll Early!

**Monthly payments begin in April and expire in March**

**Estimated monthly payments for the heating season can be determined by using the sample table below:**

### **ULTRA LS Heating Oil™**

<b>Gallons Used (Average Winter)</b>	<b>Monthly Payment (12 Months)</b>
200-300	\$97.00/month
301-400	\$129.00/month
401-500	\$162.00/month
501-600	\$194.00/month
601-700	\$227.00/month
701-800	\$259.00/month
801-900	\$292.00/month
901-1000	\$324.00/month

**Kerosene customers can expect to pay more per month.**

**These figures are based on a starting date of April. Customers enrolling afterwards may be quoted a higher monthly payment. Please contact our customer service team for a monthly quote.**