

## Convenient Payment Terms

**COD** Payment at time of delivery

(Cash, Check, or Money Order)

We do not accept 3rd Party, Out of State or  
Starter Checks

### Open Account Terms\*

Net 10 Days

Payment is due ten (10) days from the date of your  
fuel delivery. Credit card collateral is required.

### Monthly Payments

Twelve (12) month payment plan.

### Credit Cards Accepted

MasterCard, Visa, Discover

### Electronic Check Payments (ACH)

Why mail a check when you can make your  
payment electronically? Drafts your account on  
the date you specify.

#### \*Terms for secured, open account are as follows:

Standard terms are Net 10 days, payment is due ten  
(10) days from date of fuel delivery unless other  
terms are established with our office. We reserve the  
right to charge the credit card on file if the account is  
unpaid on the 15th day following the fuel delivery. It  
is our policy is to obtain a credit card approval for all  
orders placed on Open Account terms prior to the fuel  
delivery.

## Products and Services

for your

Heating and Air Conditioning Systems  
Hot Water Systems  
Humidifiers  
Fuel Storage Tanks  
Pool Heaters

**KERO-DEL**  
WWW.KERO-DEL.COM

HEATING FUEL • KEROSENE • DIESEL FUELS  
HEATING and AIR CONDITIONING  
SALES • SERVICE • INSTALLATION

**410-761-7800**

7511 Pillsbury Place  
Glen Burnie, Maryland 21060

*Old Fashioned, Reliable Service is not extinct...  
It's Here!*

## Automatic Delivery Service

### Price Protection Plans

Available to our Automatic Delivery Service Customers

### No Embarrassing Run Outs

Our state-of-the-art technology accurately monitors  
your daily fuel consumption.

### Severe Weather Approaching

Fuel deliveries are scheduled well in advance in the  
event there is a threat of severe weather.

# Monthly Payment Plan

Monthly payments begin in April and expire in March

Estimated monthly payments for the next heating season can be determined by using the sample table below:

| Gallons Used<br>(Average Winter) | Monthly Payment<br>(12 Months) |
|----------------------------------|--------------------------------|
| 200-300                          | \$70.00/month                  |
| 301-400                          | \$93.00/month                  |
| 401-500                          | \$116.00/month                 |
| 501-600                          | \$140.00/month                 |
| 601-700                          | \$163.00/month                 |
| 701-800                          | \$186.00/month                 |
| 801-900                          | \$209.00/month                 |
| 901-1000                         | \$233.00/month                 |

The above figures are approximate. Please contact our customer service team to receive a monthly payment quote and to schedule home deliver of **ULTRA LS Heating Oil™**

# Discount Programs

## Price Protection Plan

Price Protection is available to qualifying customers who wish to protect their price from the rising petroleum market. This plan is available for

**ULTRA LS™** Heating Oil

No other discounts apply.

Please contact our customer service team for further details.

## Senior Citizen & Military Discounts

\$.02 off our retail price to our military clients and also to those retired, over 65, or on a fixed income

## Bulk Delivery Discounts

\$.03 off our reetail price on the purchase of 300 gallons or more;

\$.05 off our retail price on the purchase of 500 gallons or more

## Customer Referrals

Tell a friend or neighbor and we'll issue **\$50.00 credit** to your account for every new automatic customer you refer to Kero-Del. Our way of saying **THANK YOU!**

**We strive to save you money on your fuel needs as**

# Sales, Service and Installation

Complete Service For Your

Heating & Air Conditioning Equipment

**ULTRA LS™ Heating Oil**

**“Better for your Heating Equipment  
Better for the Environment”**

Produces up to 99% **less** emissions.  
Improves life expectancy of your heating equipment

**Want to know more:**

Please visit our website [www.ultrals.com](http://www.ultrals.com)

## Heating & Air Conditioning

Service/Installations

## Home Comfort Plans

Service Contracts for your  
Heating and Air Conditioning System

## Routine Inspection and Cleaning

Of your Heating and Air Conditioning System

## Complete Design and Installation

of New or Retrofit Heating and Air Conditioning Systems

## Oil Storage Tank Replacements

New or replacement of outside or basement  
oil storage tanks.